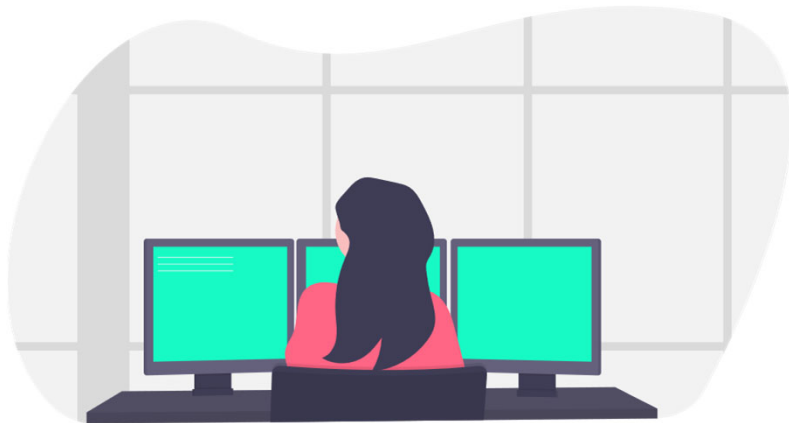# Open Source Business

Simon Emanuel Schmid

unchained.shop

Ideologic Nerd

All information should be free! This includes code and data. Just everything!

github.com

Pull requests Issues Marketplace Explore

Marak / faker.js

Sponsor   Watch 365   Unstar 28.5k   Fork 2.5k

Code   Issues 183   Pull requests 84   Actions   Projects   Wiki   Security   Insights
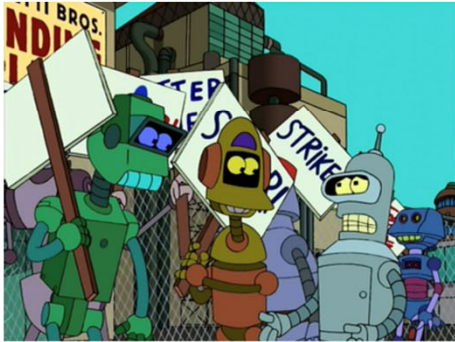
No more free work from Marak - Pay Me or Fork This #1046

New issue

Open   Marak opened this issue 17 days ago · 94 comments

Marak commented 17 days ago   Owner

Respectfully, I am no longer going to support Fortune 500s (and other smaller sized companies) with my free work.

There isn't much else to say.

Take this as an opportunity to send me a six figure yearly contract or fork the project and have someone else work on it.

👍 2514   👎 18   😄 36   🎉 454   😐 1   ❤️ 739   🚀 373   👀 178

Assignees
No one assigned

Labels
None yet

Projects
None yet

Milestone
No milestone

Linked pull requests
Successfully merging a pull request may close this issue.
None yet

Notifications   Customize
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Think about it, OpenSSL only has two [fulltime] people to write, maintain, test, and review 500,000 lines of business critical code.

US$ 500 Million Loss

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Greedy Capitalist

What's in for me? Business is hard and not a charity! I need to pay my rent (and my Porsche).

Who is responsible?

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$34B

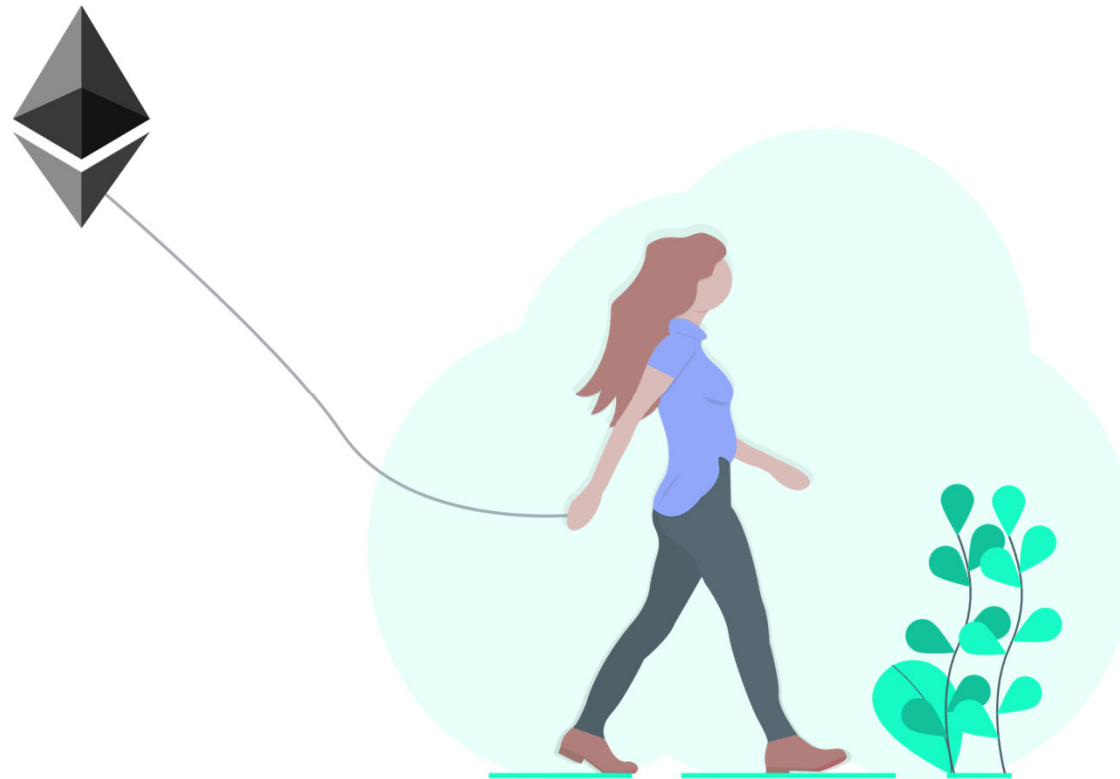# Earn Money

Donations

Support and Services

Open Core / Dual Licensing

Hosting and SaaS

Crypto Token Econonic Model

Earn Money Summary

– Donations

– Support and Services

– Open Core

– Hosting and SaaS

– Crypto Token Economic Model

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Why

Why

- Employer Branding

- Exploit wisdom of the crowd

- Marketing

- Competitive Advantage

Licenses

Licenses

	Modification	Same License	Network Use is Distribution	Trademark use
EUPL	🟢	🔵	🔵	🔴
AGPL	🟢	🔵	🔵	
GPL	🟢	🔵		
MIT	🟢			

Licenses

CC0　　　MIT　　　GPL　　　AGPL　　　EUPL　|　Proprietary

Permissive
→ More distribution

Restricted:
→ More Control

Examples

React
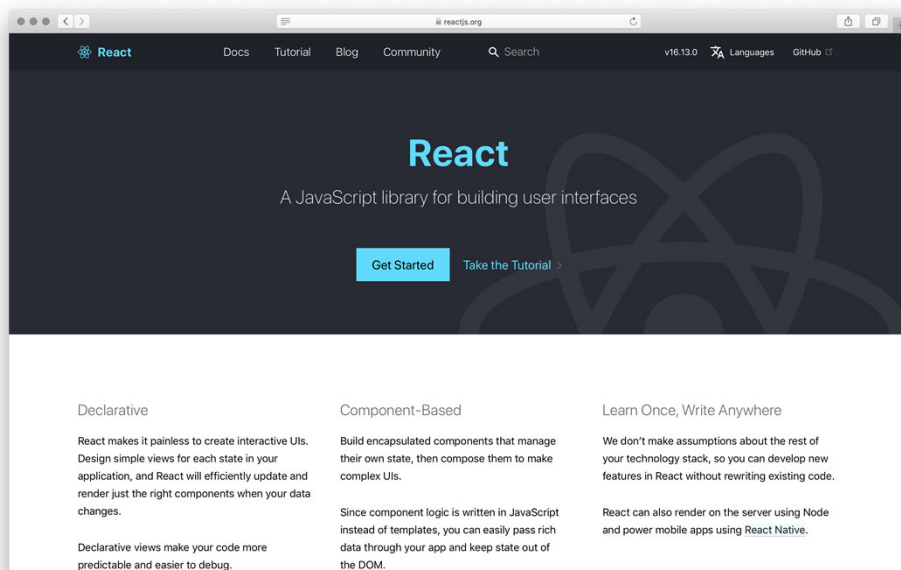
- Popular library to build web front ends

- MIT Licensed

- Employer Branding

- Crowd Sourcing

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Hitobito

— Memebership Management Software

— A group of customers with shared needs

— AGPL

— Multiple companies working on the source code collaboratively

— Selling hosting & development services
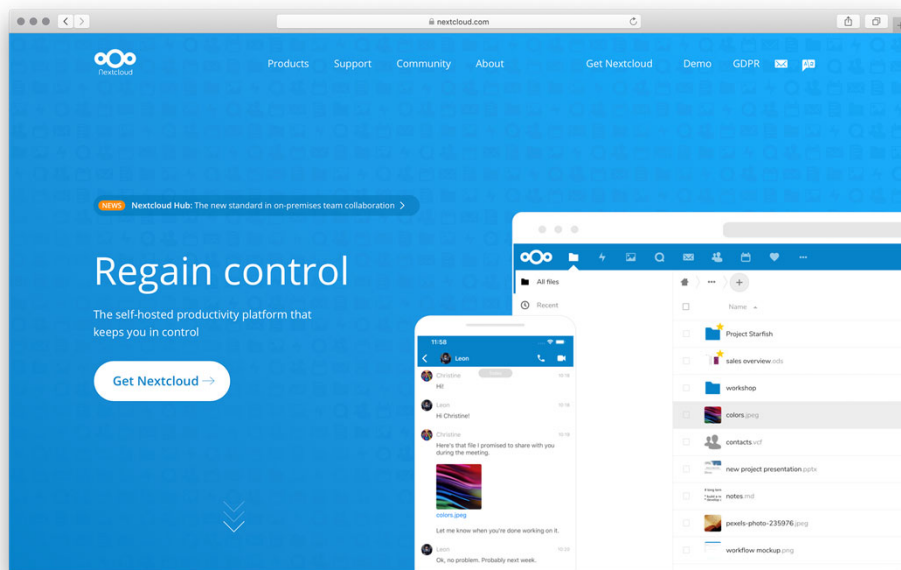
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Sentry
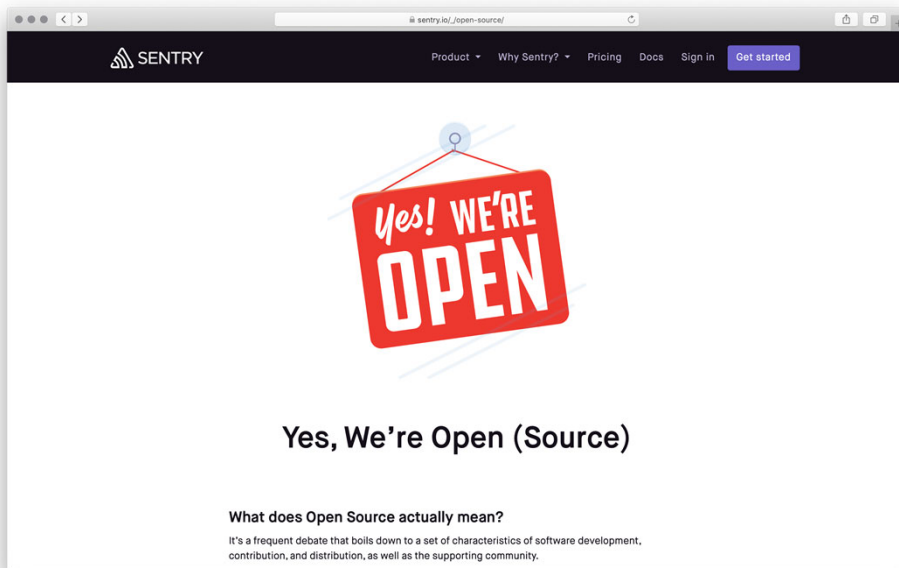
- Error Tracking Software

- BSL (Special)

- Hosted SaaS Offer

- Open Source version same features as SaaS

Gitlab
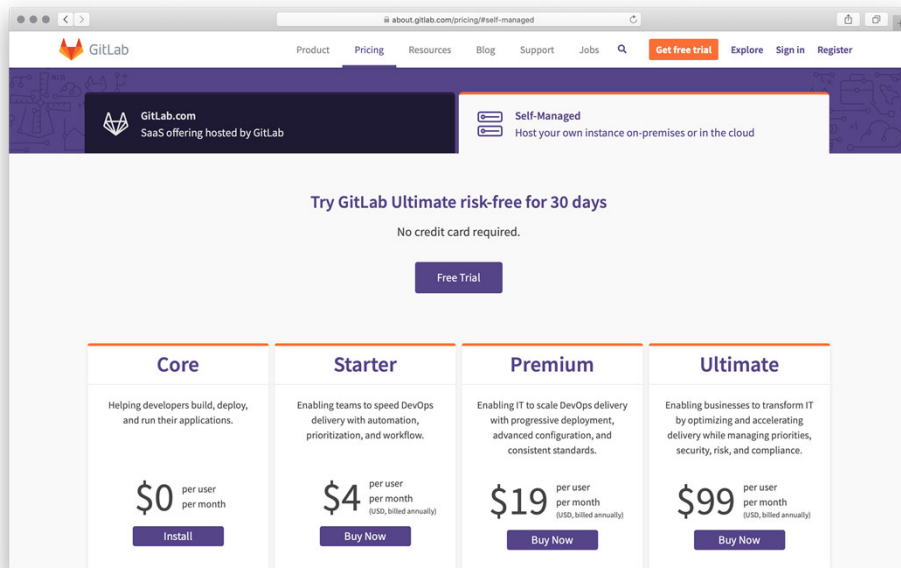
— Software Collaboration Software

— Open Core: MIT

— Additional Features on top

Nextcloud

- Productivity Platform (Google Apps Competitor)

- Support Plans starting from €1900/Year

- AGPL

- Does not offer hosting, but partners do

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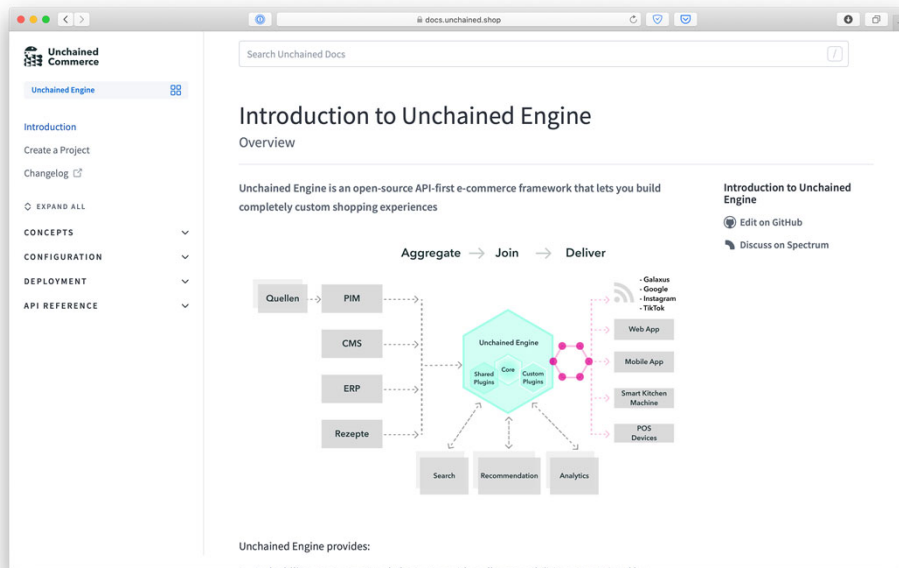Commerce GmbH

Our Approach

It is our mission to unchain e-commerce businesses from monolithic proprietary software and to retain ownership of their data.

Unchained Engine

- Headless E-commerce Engine

- A group of customers with shared needs

- EUPL / Dual Licensing

- Selling integration and operation services

- Open for collaborators

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Discussion

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Thank you!

Sources

– Dr. Matthias Stürmer, Carole Gauch- Swiss Open Source Study 2018: https://www.oss-studie.ch

– Peter Levine and Jennifer Li - Open Source: From Community to Commercialization: https://a16z.com/2019/10/04/commercializing-open-source/

– Illustrations: Katerina Limpitsouni, https://undraw.co/

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